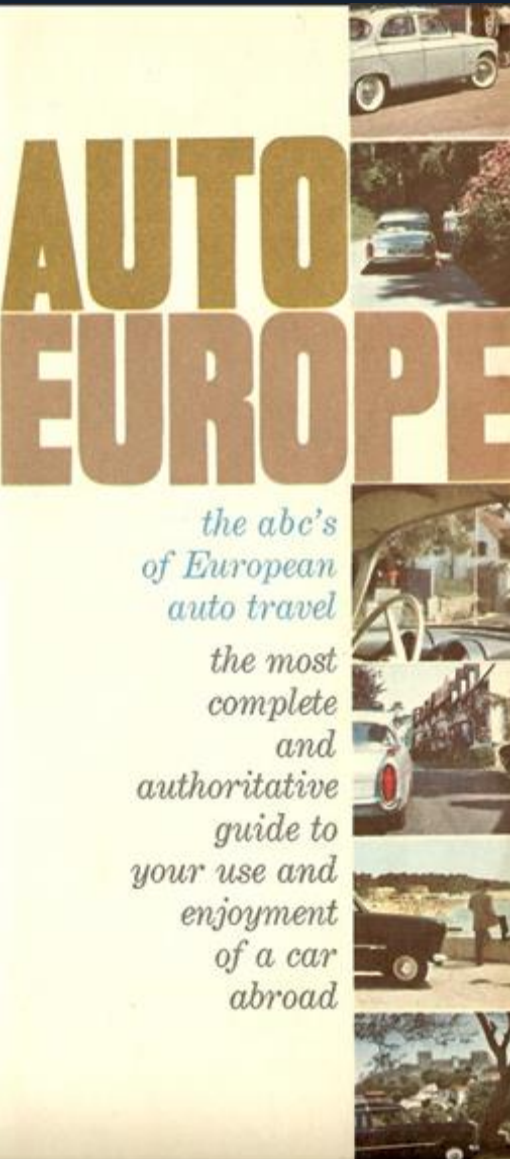




2021 PRODUCTS & SERVICES

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Always a Smooth Rental Experience

ABOUT AUTO EUROPE: WHO WE ARE:



Established in 1954, Auto Europe began by providing car rentals to members of the Armed Forces for their personal use while traveling overseas

Over the years, our services have expanded beyond car rentals to also include chauffeur services, long term leases, motorhome rentals, a worldwide hotel collection and discounted wholesale airfare packages.

However, through it all, it is our commitment to transparency, award-winning service, guaranteed low prices and Industry leading commissions (along with your partnership) that has made Auto Europe the trusted name and leader in foreign independent travel that we are today

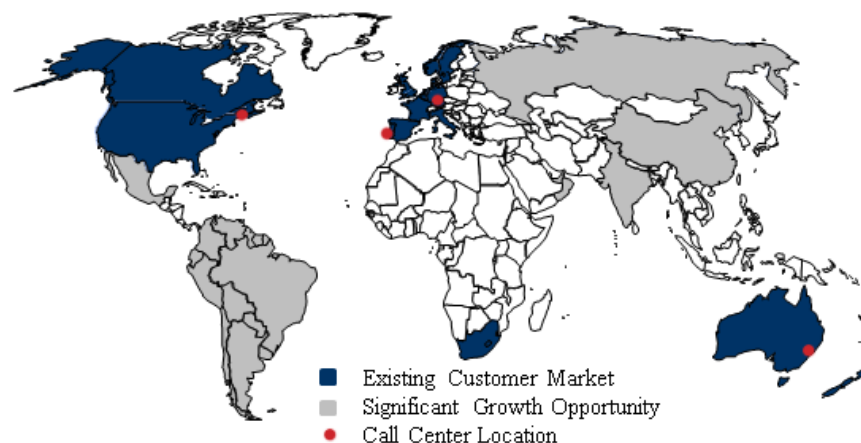
AUTO EUROPE: OUR HISTORY

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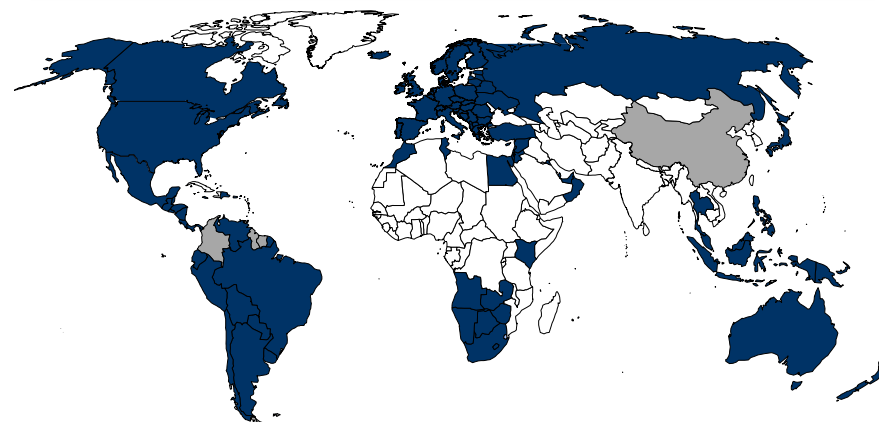
Company History

- 1954** ▪ Auto Europe - North America established
- 1989** ▪ Imad Khalidi joins AEG
- 1994** ▪ Established Destination Europe
- 1997** ▪ Acquired by TSI in conjunction with TSI's IPO on NASDAQ
- 2000** ▪ TSI acquired by Airtours plc/MyTravel plc
 - Launch of reservation system CHAOS
- 2001** ▪ Acquisition of Kemwel in North America
 - Acquisition of DriveAway Holidays in Australia
- 2002** ▪ Established U.K. Operations with a call center in Newcastle, U.K.
- 2003** ▪ Established call center in Munich, Germany
 - AEG acquired by Soros Private Equity and Company management
- 2004** ▪ U.K. Call center and corporate operations moved to Dublin, Ireland
 - Began marketing 1800flyeurope.com
- 2005** ▪ Established service for customers in South African Market
- 2006** ▪ AEG acquired by Court Square Capital Partners
- 2007** ▪ Moved UK call center to Portland, ME
- 2008** ▪ AEG acquires World Cars Australia
- 2009** ▪ DriveAway began selling domestic car rentals
- 2011** ▪ Added sales capabilities in China and Dubai
- 2015** ▪ Investment in Mobacar
- 2016** ▪ Established call center in Lisbon, Portugal
 - Launched Motorhome Product in Europe
- 2017** ▪ Launched DriveAway Product in Europe for B2B

Customer Source Markets



Geographic Scope – Rental Locations



AUTO EUROPE: WHERE WE ARE

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Global Headquarters located in Portland, Maine, USA
270 employees



European Headquarters located in Munich, Germany
150 employees



Operational Call Center located in Lisbon, Portugal
110 employees



Australian Headquarters located in Sydney, Australia
100 employees

ABOUT AUTO EUROPE: WHY CHOOSE AUTO EUROPE



ALWAYS A SMOOTH RENTAL EXPERIENCE,
THAT IS THE AUTO EUROPE PROMISE

When you book with us you get so much more than just a great car rental rate

With over 65 years of industry experience, we are able to provide an unmatched level of service and support to both you and your clients before, during and after travel.

Ensuring a smooth, enjoyable, and hassle free car rental experience
wherever your travels take you.



THE BENEFITS OF USING AUTO EUROPE



WHY CHOOSE AUTO EUROPE: BENEFITS

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Always a Smooth Rental Experience

ONLY THE WORLD'S TOP CAR RENTAL SUPPLIERS

AVIS[®]

Hertz

Europcar

enterprise

Budget[®]

dollar[™]
CAR RENTAL

keddy
by Europcar

National

Payless[®]
CAR RENTAL

Thrifty
Car Rental

SIXT

Alamo

FOX
RENT A CAR


PEUGEOT
CAR-2-EUROPE


CITROËN
CAR-2-EUROPE

BUCHBINDER Rent-a-Car

SUPPLIER CONNECTIVITY

Auto Europe maintains preferred access to suppliers' inventory often being the exclusive broker able to provide confirmations in peak periods.

Over 400 direct interfaces to the reservation systems of each car rental company to ensure last car availability, last minute bookings and a seamless booking process.

WHY CHOOSE AUTO EUROPE: BENEFITS

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Always a Smooth Rental Experience

24/7 SUPPORT

- Around the clock rental support & client advocacy before, during & after the rental
- International toll-free support from every country we service
- Dedicated disputes department at your fingertips for all post travel claims!

WHY CHOOSE AUTO EUROPE: BENEFITS

auto  europe[®]
Always a Smooth Rental Experience

EXPERIENCED RESERVATION AGENTS

Receive industry leading insight and service from our
Experienced car rental reservation agents

WHY CHOOSE AUTO EUROPE: BENEFITS

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BEST CAR RENTAL RATES IN EUROPE

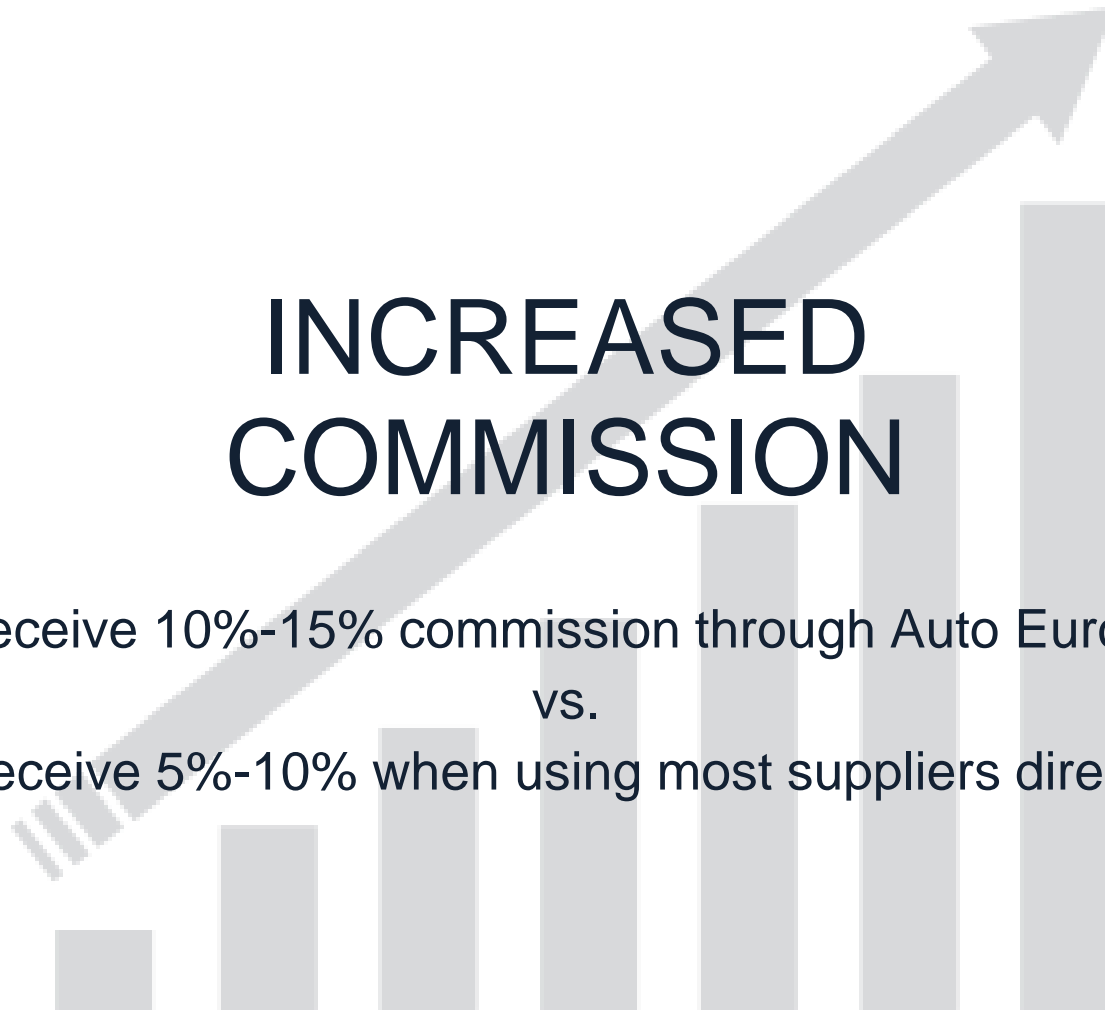
We have the **BEST PRICE GUARANTEE** - A promise to either beat or match any international car rental rate from a competitor with the same details and inclusions

WHY CHOOSE AUTO EUROPE: BENEFITS



INCREASED COMMISSION

Receive 10%-15% commission through Auto Europe
vs.
Receive 5%-10% when using most suppliers directly



WHY CHOOSE AUTO EUROPE: BENEFITS



ADDED FLEXIBILITY

Free cancellation up until the minute before pick up
(An exclusive benefit for travel advisor sourced bookings)

WHY CHOOSE AUTO EUROPE: BENEFITS

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Easy and Quick bookings

3 steps booking engine

1 – SEARCH 2 – SELECT 3 - BOOK

WHY CHOOSE AUTO EUROPE: EXCLUSIVE AVAILABILITY

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**1,000+ HIGH DEMAND RENTAL VEHICLES AVAILABLE
THROUGHOUT ITALY**



**AUDI
A3 SEDAN, Q5 SUV**

- ✓ COMPACT TO PREMIUM FULL-SIZE
- ✓ GUARANTEED MAKES & MODELS
- ✓ AUTOMATIC TRANSMISSION
- ✓ AIR-CONDITIONED



**VW
GOLF, CARAVELLE 7-PAX, PASSAT SW**



**MERCEDES
GLA, VITO 9-PAX, C CLASS**



**SEAT
ALHAMBRA 5+2 PAX**



**FIAT
DUCATO 9-PAX**

RESERVED FOR OUR TRAVEL PARTNERS

WHY CHOOSE AUTO EUROPE: TA REWARDS

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1 BOOKING

**FREE CAR
RENTAL DAY**



6 BOOKINGS

**FRESH
MAINE SEAFOOD**



**CHOOSE YOUR
REWARD BASED ON
YOUR CLIENT CAR
RENTAL BOOKINGS**



SPECIAL OFFERS AVAILABLE
EXCLUSIVELY THROUGH AUTO EUROPE

PRODUCTS & SERVICES: FREE UPGRADES

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Free Exclusive Car Rental Upgrades Available
With Select Supplier Partners Worldwide!

PRODUCTS & SERVICES: FREE ADDITIONAL DRIVER

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Deals with additional driver free of charge are
available at select locations with select suppliers!

PRODUCTS & SERVICES: FREE GPS

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Always a Smooth Rental Experience



Select Car hire deals are available with
GPS included!

PRODUCTS & SERVICES: FREE WINTER TYRES

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Packages with winter tires included in rates - available for several destinations e.g. Germany, Austria, Switzerland, Croatia, Sweden, Norway.



PRODUCTS & SERVICES



PRODUCTS & SERVICES: WORLDWIDE CAR RENTAL



- **Worldwide Car Rental Access with Over 20,000 Locations in 180 Countries**
- **Domestic & International One-Way Rentals**
- **Hotel or Villa Delivery & Collection Service**
- **Restriction Free Driving in Europe – with Travel East Rates available**
- **Pre-paid Basic, Inclusive & \$0 Deductible Insurance options**
- **All Reservations prepaid & guaranteed in US Dollars**



PRODUCTS & SERVICES:
LUXURY, SPECIALITY & EXOTIC CAR RENTALS

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Always a Smooth Rental Experience



PRODUCTS & SERVICES: PEUGEOT & CITROEN LEASING

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Always a Smooth Rental Experience



We partner with Peugeot & Citroen to bring you the best available prices and unparalleled savings for any duration of 17 days or longer

Peugeot and Citroen offer a unique opportunity to lease a car (tax free) in Europe and choose from a variety of factory-new models to find one that will best accommodate your client



PRODUCTS & SERVICES: PEUGEOT & CITROEN LEASING

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ADVANTAGES & BENEFITS

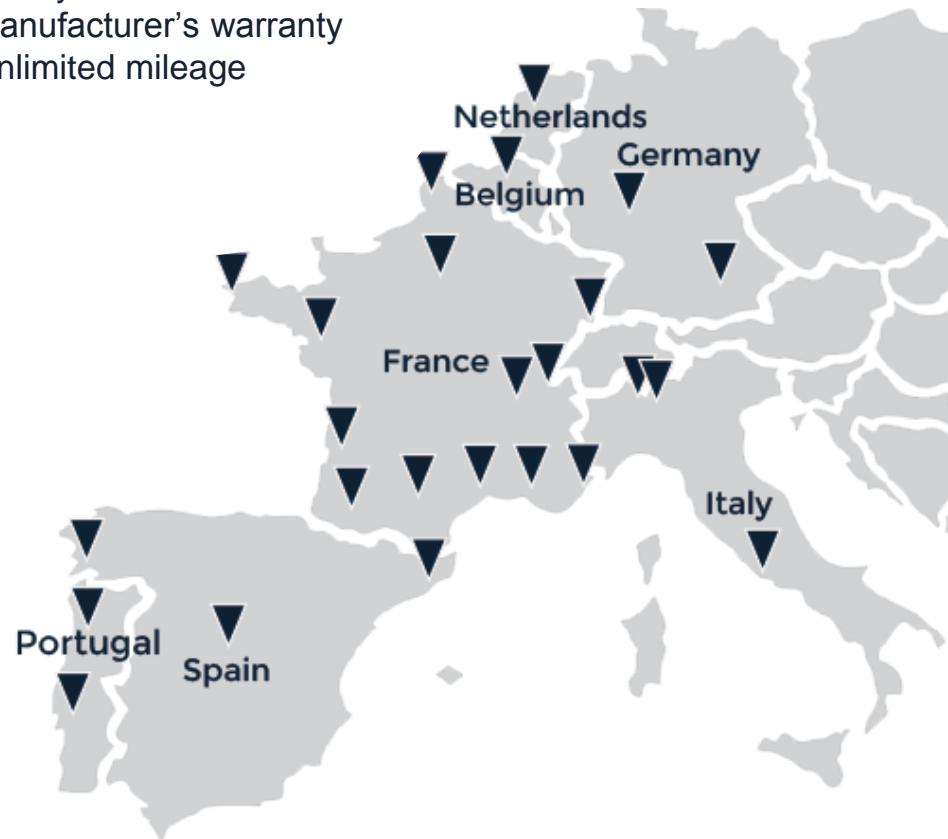
- Factory-new tax-free Peugeot/Citroen vehicle
- Inclusive insurance with zero deductible
- 24-hour roadside assistance included
- Available from 28 locations
- Travel through 24 countries
- Free delivery and return in France
- All models include GPS
- No airport surcharge
- Minimum driving age is 18
- Family members drive free
- Manufacturer's warranty
- Unlimited mileage

INSIDE FRANCE

Basel
Bordeaux
Brest
Calais
Geneva
Lyon
Marseille
Montpellier
Nantes
Nice
Paris
Pau
Toulouse

OUTSIDE FRANCE

Amsterdam
Barcelona
Brussels
Frankfurt
Lisbon
Madrid
Milan
Munich
Porto
Rome
Vigo



PRODUCTS & SERVICES: PEUGEOT & CITROEN LEASING

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GUARANTEED MAKES AND MODELS

Peugeot 208



Peugeot 308



Peugeot 308 SW



Peugeot 2008



Peugeot 3008



Peugeot 5008



Peugeot Traveller



Peugeot 508



Peugeot 508 SW



Peugeot Rfiter



PRODUCTS & SERVICES: CHAUFFER & TRANSFER SERVICES

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We offer “White Glove” Chauffeur Services in all major cities across Europe

From simple point-to-point transfers
To/from airports, cruise ports, hotels or meetings

To fully customized 4-hour, 8-hour or multi-day itineraries
with a English speaking private driver at your client’s disposal;
we offer it all!

PRODUCTS & SERVICES: WORLDWIDE MOTORHOME RENTALS



Auto Europe offers motorhome rentals in many locations around the world, including: Europe, Iceland, Africa, Australia, New Zealand, Canada, the USA and South America

Whether your client is looking for a 2-person camper van, a 7-person RV, or something in between, we have the motorhome they need for their next outdoor adventure

PRODUCTS & SERVICES: FLY INTERNATIONAL

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fly  international
A DIVISION OF **auto  europe**



We offer Travel Agents the opportunity to secure the best flights to Europe at prices our competitors cannot match – especially for Business Class packages!







In order to get the the largest discount and commission, flights must be packaged with additional ground travel services

PRODUCTS & SERVICES: FLY INTERNATIONAL



Package airfare with your European car rental or hotel stay for savings for your clients and commissions for you.
Call today and one of our European travel experts will help design a customized package.

COMMISSION LEVELS

-  Fully customized packaging options
-  Competitive pricing and commissions
-  Knowledgeable call center staff
-  The best business class packages
-  No credit card fee
-  Individual and group pricing available



CONTACT US
888-325-5544

PREFERRED CARRIERS

	ECONOMY CLASS		PREMIUM ECONOMY		BUSINESS CLASS	
	AIR	PACKAGE	AIR	PACKAGE	AIR	PACKAGE
UNITED AIRLINES	up to 8%	10%	up to 8%	10%	up to 10%	12%
LUFTHANSA	up to 8%	10%	up to 8%	10%	up to 10%	12%
BRITISH AIRWAYS	up to 8%	10%	up to 8%	10%	up to 10%	12%
DELTA AIRLINES	0%	10%	0%	10%	0%	12%
AMERICAN AIRLINES	up to 8%	10%	up to 8%	10%	up to 10%	12%
SWISS AIRLINES	up to 8%	10%	up to 8%	10%	up to 10%	12%
AIR FRANCE	0%	10%	0%	10%	0%	12%
IBERIA	up to 8%	10%	up to 8%	10%	up to 10%	12%
ALITALIA	0%	10%	0%	10%	0%	12%
AIR CANADA	up to 8%	10%	up to 8%	10%	up to 10%	12%
ICELANDAIR	up to 8%	10%	n/a	10%	up to 10%	12%
AUSTRIAN AIRLINES	up to 8%	10%	up to 8%	10%	up to 10%	12%
FINNAIR	up to 8%	10%	up to 8%	10%	up to 10%	12%
KLM	0%	10%	0%	10%	0%	12%
VIRGIN ATLANTIC	0%	10%	0%	10%	0%	12%
AER LINGUS	0%	10%	n/a	n/a	up to 10%	12%
BRUSSELS AIRLINES	up to 8%	10%	up to 8%	10%	up to 10%	12%
SAS	up to 8%	10%	up to 8%	10%	up to 10%	12%
TAP PORTUGAL	0%	10%	n/a	n/a	0%	12%

PRODUCTS & SERVICES: MY EXCELLENT HOTELS

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Our expertise also extends to 3, 4, and 5 star hotels worldwide through Excellent Hotels with access to over 100,000 different properties

Sort results by destination, price, or average traveler rating to find a room which offers the perfect balance of prime location and sophistication within your client's price range

Visit www.myexcellenthotels.com to sign up for our B2B web booking tool

PRODUCTS & SERVICES: CUSTOM FIT TRAVEL PACKAGES

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ADVANTAGES OF PACKAGING

- ✓ **BIG SAVINGS FOR YOUR CUSTOMER**
- ✓ **DRAMATICALLY HIGHER COMMISSION FOR YOU**

SAMPLE PRICING & COMMISSION ON A LUXURY PACKAGE

- ✓ Round-trip business-class airfare including all taxes & fees
- ✓ 3 nights at a 5-star centrally located hotel
- ✓ 3-day intermediate-sized car rental with VAT & mileage
- ✓ GPS Rentals

EXAMPLE:

	Booked Individually	Booked as a Package
Retail Cost:	\$10,219	\$9,199
Commission:	\$162	\$1,026
TOTAL SAVINGS TO YOUR CLIENT:		\$1,100
TOTAL INCREASE IN COMMISSIONS:		\$864

PRODUCTS & SERVICES: GROUP TRAVEL SERVICES



CUSTOM PACKAGES

- Flexible packages from high end to cost effective
- Competitive net rates, bulk tickets without price display
- Early space reservations, up to 9 months prior to departure
- 5% Discount on travel insurance

EXCELLENT SERVICE

- Experienced group specialists to help plan, book and manage your group needs
- Flexible payments and ticketing deadlines
- Emergency contact 24/7

WORLDWIDE AVAILABILITY

- Coach, premium economy, and business class airfare
- 3, 4 & 5 star hotels worldwide
- Car rental services
- Chauffeur drive services

Ideal for family gatherings, sports teams, schools, religious events, specialty clubs, incentive travel or simply a group of friends.

Inhouse reservation tool: TRAVEL PARTNER

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MEMBER NAME

PASSWORD

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BOOK A CAR MANAGE EXISTING BOOKING MOTORHOME RENTALS DRIVER PROFILE FORM ACCOUNT ADMIN LOG OUT LANGUAGE: EN-EU

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FIND YOUR CAR HIRE HERE

PICK-UP LOCATION: Drop-off at a different location?

PICK-UP COUNTRY PICK-UP CITY PICK-UP LOCATION

PICK-UP DATE: 25 NOV 2019 PICK-UP TIME: 10:00 DROP-OFF DATE: 28 NOV 2019 DROP-OFF TIME: 10:00

☒ Driver Age 25-69

GET YOUR QUOTE >

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SPECIAL OFFER • WINTER TIRES INCLUDED

OPEL ADAM 2DR
OR SIMILAR | MINI CLASS

MANUAL 2 4 2 6

✈ At Airport
📄 Pick up Full & Return Full
📏 Limited kilometers per day
> Winter Tires Included
> Value Added Tax (VAT)
[+ Rate Details](#)

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MBMRRSLK - INCLUSIVE PACKAGE ⓘ

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€173.22
MBMRRSLKZQ - REFUNDABLE EXCESS WITH SUPER COVER ⓘ

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Benefits of Travel Partner

- ✓ Quick and Easy to use
- ✓ Multilanguage Tool
- ✓ Booking management functionality
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For more personal service or more challenging requests, such as leases
and chauffeur transfers please call us toll-free 24/7

1.800.223.5555



If you have additional questions or need further assistance at any time,

Please do not hesitate to contact your **Local Sales Representative**,

Call us toll-free: **1-800-223-5555** (24/7 365 days-a-year)

Or

Email TA Sales Support for assistance: TA_Sales@autoeurope.com

THANK YOU!

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Call us toll-free: **1-800-223-5555** (24/7 365 days-a-year)
Or e-mail TA Sales Support for assistance: TA_Sales@autoeurope.com

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